

ACCESS. ENGAGEMENT. RESULTS.

# 2021 Media Kit



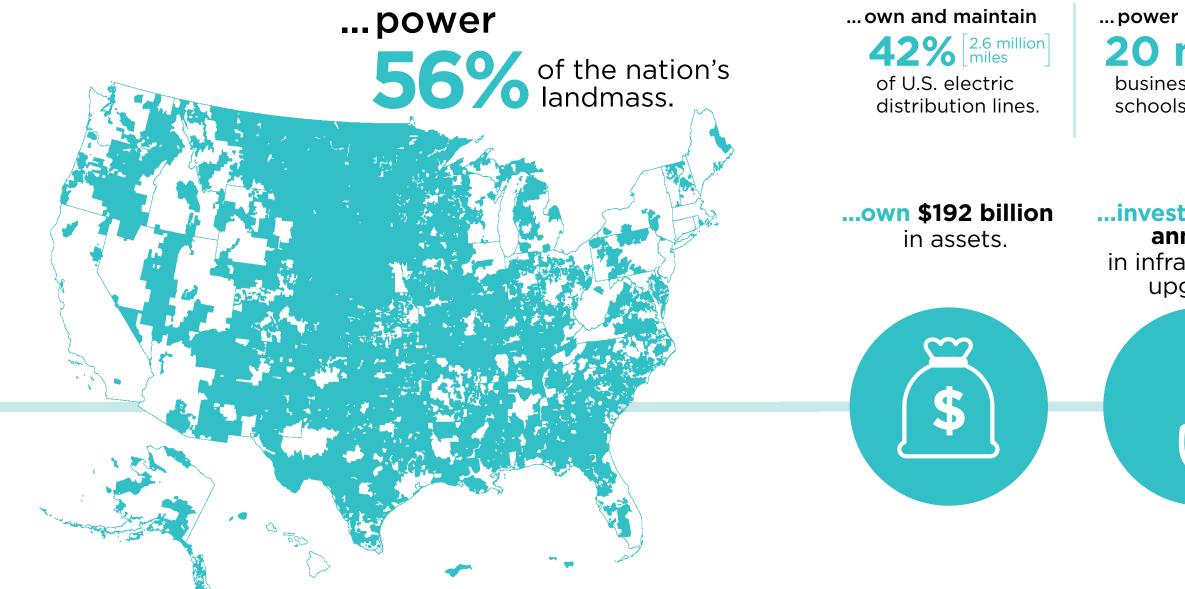
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# ENGAGE WITH ELECTRIC COOPERATIVES,

and you'll understand the true meaning of partnership. Electric cooperatives are local, member-owned energy and technology providers whose paramount mission is to enrich their communities with safe, reliable, affordable power. They embrace their role as stewards of our nation's critical infrastructure, investing billions of dollars annually to maintain and improve the equipment that serves 42 million consumer-members nationwide. Cooperatives are some of the most innovative, thoughtful and forward-looking leaders in the energy sector, and right now, they're managing unprecedented change as the electric industry is in the midst of a technological revolution.

NRECA reaches virtually every electric cooperative in America. By associating your brand with this trusted source of education, information and advocacy, you will become a partner in the co-op journey and have an opportunity to champion their future success. 63 generation and transmission cooperatives...



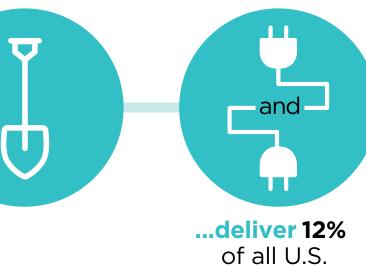
... power more than 20 million businesses, homes,

schools and farms.

... serve 42 million people 88% of U.S. across 88% counties.

...invest \$4 billion annually in infrastructure upgrades. ...generate 5% of total U.S. electricity

electricity.



# GET A MARKET EXPERT BEHIND YOUR EFFORTS.

Our National Account Management team is the best resource to connect you with the co-op market. With more than 50 years of combined experience in the electric cooperative industry, our team can guide you to opportunities that will maximize your investment and get the results you need. Our access to the entire NRECA network helps you target your efforts and bring the latest advancements and technologies to our electric cooperatives.

# **ASSOCIATE MEMBERSHIP**

NRECA Associate Membership allows your company to become part of the cooperative network. By joining NRECA as an Associate Member, you are demonstrating your commitment to America's electric cooperatives and providing your company the best opportunity for visibility and engagement with them and NRECA.

### **NRECA** Associa

#### BENEFITS

One complimentary attendee registration at NRECA's C Conference

One complimentary high-top table display at NRECA's CEO Close-Up Conference

Discounts on *RE Magazine* print advertising (50% discount — maximum annual discount of \$8,500 f members and \$5,500 for Gold members)

**Discounts on TechAdvantage**<sup>®</sup> **Exhibit Space** (50% discount — maximum annual discount of \$5,000 for Platinum members and \$2,500 for Gold members)

VIP Lounge access at TechAdvantage®

Access to cooperative employee contact information fr database for direct mail and email purposes (limit of 4,000 contacts per quarter)

Access to cooperative employee contact information fr database for direct mail purposes (limit of 4,000 contacts per quarter)

Invitation to most NRECA events and webinars with a c member registration rate

Complimentary subscription to RE Magazine

Access to NRECA cooperative market demographic infe

Priority booth space selection for the TechAdvantage®

Opportunities to submit editorial content to RE Magaza

Opportunities to collaborate with NRECA's Business & Strategies group on co-op market research projects Listing in *RE Magazine*'s Online Buyer's Guide

Print Listing in RE Magazine's Annual Buyer's Guide Iss

Listing in NRECA's Annual Membership Directory

NRECA Associate Member logo for use in print and dig

NRECA's social media accounts will follow your compa

# Visit electric.coop/associate-membership for more details.

ate Member Benefits						
	<b>PLATINUM</b> (\$15,000/Year)	<b>GOLD</b> (\$8,500/Year)	<b>SILVER</b> (\$2,000/Year)			
CEO Close-Up	х					
5	х					
for Platinum	x	x				
r	x	х				
	Х	х				
rom NRECA's	x	x				
rom NRECA's	x	x	х			
discounted	х	x	х			
	Х	Х	Х			
formation	х	х	х			
<sup>®</sup> Expo	Х	Х	Х			
zine	Х	Х	Х			
Technology	x	х	x			
	х	Х	Х			
sue	х	Х	Х			
	х	х	Х			
gital advertising	Х	х	Х			
any on Twitter	Х	Х	Х			



**Data That Tells a Story** System awareness at a Delaware co-op p.30

'Beauty Everywhere' NHEC's nature-loving meter specialist p.34

# THE POWER OF ENGAGEMENT

Drive engagement with electric cooperative decision-makers by advertising in NRECA's publications. As a trusted authority among America's electric cooperatives, we deliver business insights and highly relevant content to co-op CEOs, CFOs, CIOs, engineering, operations and IT professionals.

# 23K+ RE Magazine print subscribers

# **RE MAGAZINE – PRINT ADVERTISING**

This media brand is an industry standout in showcasing co-op stories and best practices. Since 1942, RE Magazine has served as the publication of choice for electric cooperative decision-makers who want to stay ahead of industry challenges, developments and trends.

Subscriber Behavior	Readership E
86% of CEOs read most issues <sup>1</sup>	92% Distribu Public P Public U
76% read most issues'	7% Generat
<b>49%</b> participate in purchasing decisions <sup>3</sup>	1% Statewi



Unrivaled Reach. Leadership Audience. Powerful Platforms.

#### Breakdown

tion Cooperatives, Power Districts and Jtility Districts<sup>2</sup>

ion and Transmission tives

de Organizations<sup>2</sup>

#### Reach

19,820

# 39,640

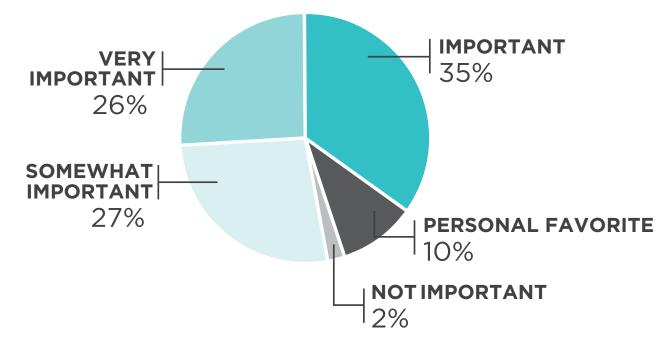
**Qualified, Paid** Subscribers<sup>2</sup>

Pass-Along Readership<sup>3</sup>

Readership based on mean pass-along

### **RE Magazine vs. other trade publications**

When asked, "How important is *RE Magazine* among the professional publications you read," respondents replied:



**RE Magazine Influence** and Action

After seeing an ad in RE Magazine, respondents reported one or more of the following:

\* Preliminary buying behaviors include saving the ad, discussing advertised product or service with colleagues, visiting advertiser's website or contacting a salesperson.

\*\* Active buying behaviors include requesting a sample, considering a purchase, recommending or purchasing the advertised product or service.

Source: Baxter Research Study, June 2020

#### **Breakout of Circulation by Job Function**

JOB FUNCTION	NUMBER OF SUBSCRIBERS
Member-Elected Board of Directors	6,868
Engineering & Operations	6,091
Consumer Member Services	1,298
Finance	1,229
GM/CEO	994
Legal	722
Administrative Management	539
Communications	497
ІТ	488
Purchasing	343
HR	292
Marketing	219



\* *Quote from* RE Magazine's *quarterly ad* study, conducted by Baxter Research Center.

9

ASSOCIATED ADS WITH RESPECTIVE BRANDS	
81%	
LIKED ONE OR MORE ADS	
91%	
HAVE IMPROVED OPINION	
65%	
BECAME NEWLY AWARE OF A PRODUCT/SERVIC	Έ
77%	
ENGAGED IN A PRELIMINARY BUYING BEHAVIOR	*
37%	
ENGAGED IN AN ACTIVE BUYING BEHAVIOR**	
75%	

Source: Baxter Research Study, June 2020

As a statewide manager, I read the magazine to keep up with industry news. But more importantly, it's the only publication that highlights the unique offerings and experiments taking place at co-ops across the country. It generates ideas, and it strengthens our network by sharing these stories.

- Statewide Association General Manager

# **RE MAGAZINE 2021 EDITORIAL CALENDAR**

Due to an ongoing magazine redesign, some of these features and departments may change.

Confe RESERVATION DEADLINE 11/ AD MATERIAL DEADLINE 11/ FEATURE ARTICLES Cover: 0 Diversit and Inc Feature over Feature on how perform	11/23/2011/30/20er: Co-op ersity, Equity, InclusionCov fut feat co- tree: Passed co- ture: Survey formed during pandemicture: Survey formed during pandemicTec sup formed during pandemic	12/31/20 01/06/21 over: Co-op of the ture ( <i>illustrated</i> <i>ature</i> ) eature: Changing -op workplace ch: Transmission pergrid	Free Ad Study 01/26/21 02/03/21 Cover: Has COVID changed co-ops forever? Feature: Puerto Rico cooperative effort Feature: Women and co-ops	by Feature: EVs and load management Feature: Smart	03/25/21 03/31/21 Cover: Modernizing the cooperative grid Feature: Co-op	Free Ad Study 04/26/21 05/04/21 Cover: Steal this magazine - creative co-op ideas for you	ISSUE RESERVATION DEADLINE AD MATERIAL DEADLINE FEATURE ARTICLES	Membership Directory Issue 05/25/21 06/02/21	06/25/21 07/05/21 Cover: 20 co-op	Planning Time 07/27/21 08/04/21 Cover: Emerging	Co-op Budget Planning Time 08/24/21 09/01/21	Co-op Budget Planning Time 09/24/21 10/04/21	Co-op Budget Planning Time 10/26/21 11/03/21
AD MATERIAL DEADLINE 11/ FEATURE ARTICLES Cover: 0 Diversit and Inc Feature over Feature on how perform	11/30/20er: Co-op persity, Equity, InclusionCov futt feat feat co-ture: Passed rFeat co-ture: Survey tormed during pandemicTec suptormed during pandemicsup	O1/O6/21 over: Co-op of the ture ( <i>illustrated</i> <i>ature</i> ) eature: Changing -op workplace ch: Transmission pergrid	O2/O3/21 Cover: Has COVID changed co-ops forever? Feature: Puerto Rico cooperative effort Feature: Women	O3/O3/21 Cover: Carbon-free by Feature: EVs and load management Feature: Smart	03/31/21 Cover: Modernizing the cooperative grid Feature: Co-op	05/04/21 Cover: Steal this magazine - creative	AD MATERIAL DEADLINE	06/02/21 Cover: Duane	<b>07/05/21</b> <b>Cover:</b> 20 co-op	08/04/21 Cover: Emerging	09/01/21	10/04/21	11/03/21
FEATURE ARTICLES Cover: 0 Diversit and Inc Feature over Feature on how perform	er: Co-op ersity, Equity, Inclusion ture: Passed r ture: Survey now co-ops formed during pandemic trace ture: Co-op ture: Survey tormed during tormed during	over: Co-op of the ture (illustrated ature) eature: Changing -op workplace ch: Transmission pergrid	Cover: Has COVID changed co-ops forever? Feature: Puerto Rico cooperative effort Feature: Women	Cover: Carbon-free by Feature: EVs and load management Feature: Smart	<b>Cover:</b> Modernizing the cooperative grid <b>Feature:</b> Co-op	<b>Cover:</b> Steal this magazine - creative		Cover: Duane	<b>Cover:</b> 20 co-op	Cover: Emerging			
Diversit and Inc Feature over Feature on how perform	ersity, Equity, Inclusion future: Passed result ture: Survey how co-ops formed during pandemic th: Co-op fiber to	ture ( <i>illustrated</i> ature) eature: Changing i-op workplace ch: Transmission pergrid	changed co-ops forever? Feature: Puerto Rico cooperative effort Feature: Women	by Feature: EVs and load management Feature: Smart	the cooperative grid <b>Feature:</b> Co-op	magazine - creative	FEATURE ARTICLES				Cover: Safety	Cover: International	Cover: Technology
Diversit and Inc Feature over Feature on how perform	ersity, Equity, Inclusion future: Passed result ture: Survey how co-ops formed during pandemic th: Co-op fiber to	ture ( <i>illustrated</i> ature) eature: Changing i-op workplace ch: Transmission pergrid	changed co-ops forever? Feature: Puerto Rico cooperative effort Feature: Women	by Feature: EVs and load management Feature: Smart	the cooperative grid <b>Feature:</b> Co-op	magazine - creative	FEATURE ARTICLES				Cover: Safety	Cover: International	Cover: Technology
Tech: C the met			Tech: Real-time data	Tech: Microgrid tech	Comms Feature: Members going off-grid Feature: The rise of third-party group Tech: Physical security	Feature: E&T Feature: Wildfires Tech: Smart home/smart grid technologies due to improved fiber networks		Highley profile <b>Feature:</b> Are small- scale advanced reactors ready for prime time? <b>Feature:</b> Oil and Gas Futures <b>Tech:</b> Generation innovations	leaders to watch Feature: Broadband Developments Feature: Co-ops working with the military Tech: Broadband: Over or under design considerations	partners: co-ops and environmental groups Feature: BE/EVs and AG equipment Feature: Changing resource portfolio Tech: Energy storage advances	Feature: IEEE 1547 implementation Feature: Serving hemp operations Tech: Cybersecurity weak links/disaster recovery	Program Feature: Serving Low-income regions Feature: Community development Tech: Al/predictive analytics	Feature: Holiday feature
	missions Due: Sub	ibmissions Due:	<b>Co-op Case Study</b> <b>Submissions Due:</b> 11/01/20	<b>Co-op Case Study</b> <b>Submissions Due:</b> 12/01/20	Co-op Case Study Submissions Due: 01/02/21	Co-op Case Study Submissions Due: 02/01/21	<b>PROJECT PROFILES</b> Highlights how vendors help electric cooperatives solve challenges	Co-op Case Study Submissions Due: 03/01/21	<b>Co-op Case Study</b> <b>Submissions Due:</b> 04/01/21	Co-op Case Study Submissions Due: 05/01/21	<b>Co-op Case Study</b> <b>Submissions Due:</b> 06/01/21	Co-op Case Study Submissions Due: 07/01/21	Co-op Case Study Submissions Due: 08/01/21
MARKETPLACE Product	eases Due: Rel	eleases Due:	Releases Due:	Product or Service Releases Due: 02/01/21	Product or Service Releases Due: 03/01/21	Product or Service Releases Due: 04/01/21	MARKETPLACE New/enhanced products and services from trusted vendors	Product or Service Releases Due: 05/01/21	Product or Service Releases Due: 06/01/21	Product or Service Releases Due: 07/01/21	Product or Service Releases Due: 08/01/21	Product or Service Releases Due: 09/01/21	Product or Service Releases Due: 10/01/21
SPECIAL SUPPLEMENTS	NRI (for Ann Tec Exp "Th	ormerly NRECA nnual Meeting) and chAdvantage sperience he Official" Preview uide w/ Exhibitor	Value-Added Service for Advertisers: Complimentary Display Advertising Readership Study by Baxter Research	Safety Products Showcase Insert	2021 RE Magazine BUYER'S GUIDE: The Purchasing Source For Electric Cooperatives! View Online Buyer's Guide: rebuyersguide. nreca.coop/	Value-Added Service for Advertisers: Complimentary Display Advertising Readership Study by Baxter Research Special Insert: Edu. & Training Opportunities	SPECIAL SUPPLEMENTS	2021 Membership DIRECTORY OF ELECTRIC COOPERATIVES and Affiliated Organizations (Cooperative Members, Associate Members, & Affiliate Members)	Co-op Broadband Case Studies Insert	Value-Added Service for Advertisers: Complimentary Display Advertising Readership Study by Baxter Research			Value-Added Service for Advertisers: Complimentary Display Advertising Readership Study by Baxter Research
Event dates subject to change Close-U Confere Jan 13-1 Amelia NET 20 Touchsi Energy & Emer Techno Confere Feb 1-3	CA CEO se-Up ference 13-16, 2021 elia Island, FL 2021 (NRECA chstone rgy* New merging nnologies ference) 1-3, 2021 an Wells, CA		Conference 2021 March 21-24, 2021 Austin, TX	DistribuTECH 2021 March 30-April 1, 2021 Orlando, FL NRECA Safety Leadership Summit April 6-8, 2021 Orlando, FL IEEE Rural Electric Power Confer & Expo April 26-30, 2021 Location TBA	NRECA & Touchstone Energy* CONNECT 2021 Conference May 4-6, 2021 Nashville, TN	FiberConnect Mid-June 2021 Gaylord Texan Resort, TX UTC Telecom & Technology 2021 June 21-25, 2021 Portland, OR	ADDITIONAL DISTRIBUTION Event dates subject to change		NRECA Tax, Finance & Accounting Conference for Cooperatives July 31-Aug 3, 2021 Orlando, FL	Minneapolis, MN NRECA Region Meetings 7&9 Sept 28-30, 2021 Sacramento, CA	ICUEE, now The Utility Expo 2021 Sept 28-30, 2021 Louisville, KY 2021 PowerUp Conference Oct 11-13, 2021 Austin, TX NRECA Region Meetings 2&3 Oct 5-7, 2021 Birmingham, AL NRECA Region Meetings 8&10 Oct 13-15, 2021 Albuquerque, NM		
ESTIMATED MAIL DATE 12/23/	23/20 01/	1/29/21	02/25/21	03/25/21	04/23/21	5/27/21	ESTIMATED MAIL DATE	06/25/21	07/27/21	08/26/21	09/27/21	10/26/21	11/29/21

# **RE MAGAZINE PRINT ADVERTISING**



#### RATES

<b>PAGE LAYOUT</b> (See diagram above)	1 X FR	EQUENCY	RATE	6 X FR		Y RATE	12 X FR		( RATE
	4/Color	2/Color	B/W	4/Color	2/Color	B/W	4/Color	2/Color	B/W
A Two-Page Spread Bleed	\$10,185	\$9,285	\$8,485	\$9,630	\$8,730	\$7,930	\$9,265	\$8,365	\$7,565
B Two-Page Spread Non-Bleed	\$10,185	\$9,285	\$8,485	\$9,630	\$8,730	\$7,930	\$9,265	\$8,365	\$7,565
C Full-Page Bleed	\$5,945	\$5,045	\$4,245	\$5,665	\$4,765	\$3,965	\$5,480	\$4,580	\$3,780
Full-Page Non-Bleed	\$5,945	\$5,045	\$4,245	\$5,665	\$4,765	\$3,965	\$5,480	\$4,580	\$3,780
E Two-Thirds Page	\$5,075	\$4,175	\$3,375	\$4,895	\$3,995	\$3,195	\$4,725	\$3,825	\$3,025
F One-Half Page Horizontal	\$4,355	\$3,455	\$2,655	\$4,225	\$3,325	\$2,525	\$4,095	\$3,195	\$2,395
G One-Half Page Island	\$4,355	\$3,455	\$2,655	\$4,225	\$3,325	\$2,525	\$4,095	\$3,195	\$2,395
H One-Third Page Vertical	\$3,640	\$2,740	\$1,940	\$3,580	\$2,680	\$1,880	\$3,450	\$2,550	\$1,750
One-Third Page Horizontal	\$3,640	\$2,740	\$1,940	\$3,580	\$2,680	\$1,880	\$3,450	\$2,550	\$1,750
J One-Quarter Page	\$3,385	\$2,485	\$1,685	\$3,270	\$2,370	\$1,570	\$3,225	\$2,325	\$1,525
K One-Sixth Page	\$2,730	\$1,830	\$1,030	\$2,665	\$1,765	\$965	\$2,630	\$1,730	\$930
C2 Cover 2	\$7,065	\$6,165	\$5,365	\$6,825	\$5,925	\$5,125	\$6,555	\$5,655	\$4,855
C3 Cover 3	\$7,015	\$6,115	\$5,315	\$6,755	\$5,855	\$5,055	\$6,500	\$5,600	\$4,800
C4 Cover 4	\$7,870	\$6,970	\$6,170	\$7,610	\$6,710	\$5,910	\$7,325	\$6,425	\$5,625
C5 Gatefold Cover	\$21,205	\$20,305	\$19,505	\$20,060	\$19,160	\$18,360	\$18,915	\$18,015	\$17,215

### SPECIAL ANNUAL ISSUES:

#### **FEBRUARY:**

Official TechAdvantage preview guide with exhibitor listings

#### **APRIL:**

Safety Products Showcase Insert

#### MAY:

*RE Magazine* Buyer's Guide issue – The purchasing source for electric cooperatives

#### JULY:

Membership Directory of Electric Cooperatives and Affiliated Organizations

AUGUST:

Co-op Broadband Case Studies Insert

**OCTOBER:** Operations, Safety & Maintenance issue

### QUARTERLY AD STUDY

#### MARCH, JUNE, SEPTEMBER AND DECEMBER

Complimentary display advertising readership study conducted by Baxter Research. Companies who advertise in these issues receive a free ad study report with metrics on the effectiveness of their ad campaign with RE Magazine subscribers. Reports include direct audience feedback with comments on each ad studied. A sample study can be found here: electric.coop/advertisingperks

#### **SPECS**

	DISPLAY ADVERTISING INTERIOR PAGE POSITION	TRIM SIZE	LIVE AREA
Α	Two-Page Spread w/Bleed	16.125 × 10.875	15.875 x 10.625
В	Two-Page Spread Non-Bleed	16.25 × 10.875	15 x 10
С	Full-Page w/Bleed	8.125 × 10.875	7.875 x 10.625
D	Full-Page Non-Bleed	8.125 × 10.875	7 x 10
Е	Two-Thirds Page	4.375 x 9.375	
F	One-Half Page Horizontal	6.625 × 4.875	
G	One-Half Page Island	4.3615 × 7.0975	
н	One-Third Page Vertical	2.0972 × 9.375	
1	One-Third Page Square	4.3615 × 4.5972	
J	One-Quarter Page	3.2452 × 4.6875	
Κ	One-Sixth Page	2.0972 × 4.5675	
С	Cover 2	8.125 x 10.875	7.875 x 10.625
С	Cover 3	8.125 x 10.875	7.875 x 10.625
С	Cover 4	8.125 x 10.875	7.875 x 10.625
С	Gatefold: Inquire		

#### **UPLOAD MATERIAL:**

https://nreca.sendmyad.com

#### COLOR:

Specify as CMYK.

# **GRAPHICS/IMAGES**:

Must be 300 dpi or greater

# **PAYMENT ADDRESS:**

NRECA, PO Box 798392 St. Louis, MO 63179-8000

#### **NRECA TAXPAYER IDENTIFICATION NUMBER:** 53-0116145

Cancellations must be submitted in writing and will not be accepted after the published ad reservation deadline.



Page size: 8.375 x 11.125

Trim Size: 8.125 x 10.875

Live Area: 7.875 x 10.625

# **RE MAGAZINE SPONSOR CONTENT**

### Advertorial

Bring your company's story to life with a multi-page advertorial insert in *RE Magazine*. Associate your products with the highly respected *RE* brand, and reach our print subscriber base of 20,000 co-op employees.

# What is an advertorial?

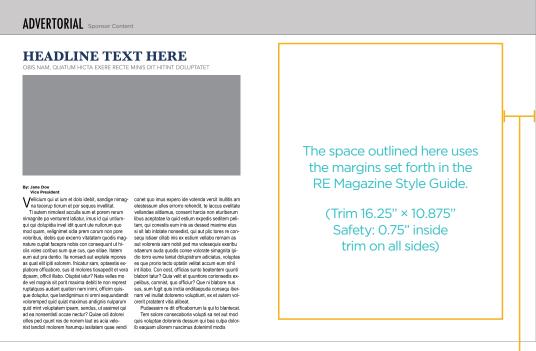
Advertorials are advertising/editorial hybrids. They look similar to a multi-page magazine article, but are written by the advertiser and contain information about a company or its products. Usually written in a journalistic or white paper style and supported with photos and graphics, advertorials engage and inspire your target audience by sharing your unique insights and experiences.

# **Editorial recommendations**

- Write in third-person perspective.
- Include quotes from outside sources to support your message.
- Present ideas and solutions clearly and simply, minimizing marketing language.
- Minimize branding, pricing and other advertising content.
- Use images, graphics and infographics.
- Be a trusted resource for your readers.

# **Specifications**

- *RE Magazine* will add a "Sponsor Content" banner to each page of your advertorial.
- Ad dimensions: 6.625" X 9", no bleeds, no page numbers, page margins 0.75" right, left, and bottom.
- At least 70% of each page must be editorial content.
- You will be provided with the *RE* Style Guide.
- Your advertorial CANNOT contain the same font or color family as the magazine.
- The author's name, title, and company name must be used as a byline for the article in the advertorial.



### **Pricing:**

2 Pages	 	 	 	 	 	\$11,75
3 Pages	 	 	 	 	 	\$15,50
4 Pages	 	 	 	 	 	\$18,45

# Deadlines

After making the space reservation, the advertiser must submit a Microsoft Word document for review with the final content of the advertorial. *RE Magazine* will review your copy and give you confirmation or feedback on the content.

ISSUE	<b>RESERVATION DEADLINE</b>	WORD DOCUMENT WITH FINAL COPY	FINAL ARTWORK
January	11/02/20	11/09/20	11/16/20
February	12/09/20	12/16/20	12/23/20
March	01/06/21	01/13/21	01/20/21
April	02/03/21	02/10/21	02/17/21
May	03/03/21	03/10/21	03/17/21
June	04/06/21	04/13/21	04/20/21
July	05/03/21	05/10/21	05/19/21
August	06/07/21	06/14/21	06/21/21
September	07/07/21	07/14/21	07/21/21
October	08/04/21	08/11/21	08/18/21
November	09/06/21	09/13/21	09/20/21
December	10/06/21	10/13/21	10/20/21
January 2022	11/03/21	11/10/21	11/17/21



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*RE Magazine* reserves the right to reject articles for any reason, including those that are poorly written, contain inappropriate content or do not meet stated specifications. No advertorial will be accepted that is misleading, deceitful, fraudulent, unlawful or reflects unfavorably on an individual or institution or maligns the products and/or services of another company. No more than one advertorial per issue will be accepted.

# COOPERATIVE.COM DIGITAL ADVERTISING

Cooperative.com is NRECA's member website. With a wealth of resources, including a daily member-focused newswire, cooperative.com is our highest-trafficked web property.

### **Digital Audience**

- 62,000 monthly users
- **230,000+** monthly pageviews
- **75,000+** e-newsletter subscribers
- Google Analytics, January-June 2020

### **Display Advertising**

- All rates quoted are net.
- Banner ads appear on the homepage and news section.
- Display ads appear on desktop, tablet, and mobile devices.
- Advertisers on cooperative.com are automatically included in at least one weekly e-newsletter.

# Website Advertising

AD TYPE	WEBSITE AD SIZE	RATE	BONUS! NEWSLETTER AD SIZE
Button	300 x 250 px	\$2,400/month	200 × 200 px
Leaderboard	728 × 90 px	\$2,000/month	517 × 77 px

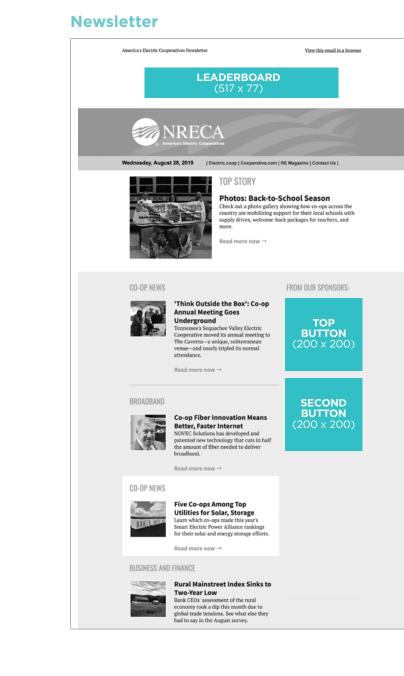
### E-newsletter Advertising

AD TYPE	NEWSLETTER SIZE	RATE
Top Button	200 × 200 px	\$1,300 /week
Second Button Ad	200 × 200 px	\$1,000 /week

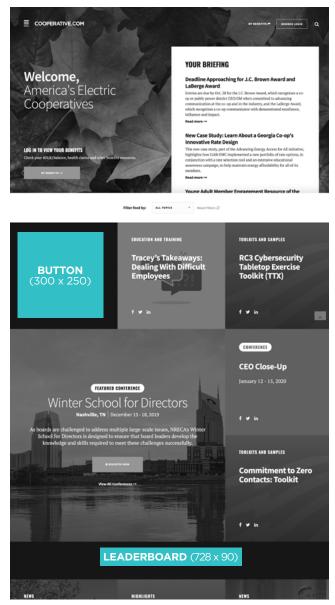
### **Submission Instructions:**

- Accepted files: jpg, png, gif.
- Click tags are not accepted.
- Make sure your file has no spaces or special characters in the name.
- Replace spaces with an underscore:\_.
- Do NOT hard code your links into banner ads.
- Maximum file size: 512 kb.
- Web advertisers must also submit an e-newsletter sized ad (see specs above).

Please email your ad file along with the destination URL to your account manager.



### Website



Please visit cooperative.com to see actual website placements.

# *RE MAGAZINE* PHOTO CHALLENGE SPONSORSHIP

Each month, themed photo contests promote participation from electric cooperative employees across the country. Photo submissions depict things like sweeping rural landscapes, lineworkers working to keep the lights on, and co-op employees engaging with their members and their communities.

A month-long sponsorship includes numerous opportunities for company branding in and around the photo galleries. Participation will ensure that your brand receives the most exposure and your message resonates with electric cooperatives. Book today as this opportunity is limited to one sponsor per month!

Digital Audience: 80,000+ average monthly views (includes website and e-newsletter views)

Print Audience: 23,000+ RE Magazine subscribers.

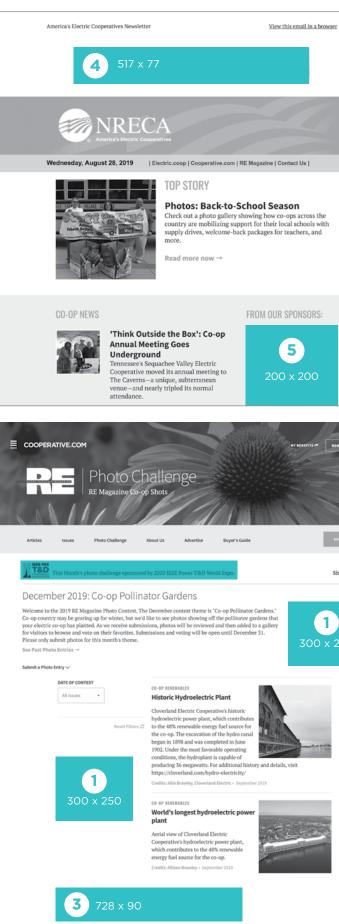
**Pricing** \$2,500 per month \$6,000 per quarter

### **Specifications**

	AD TYPE	SIZE	PLACEMENT
	Website		
1	Button	300 x 250 px	Homepage and past contest pages
2	Interstitial	300 x 250 px	Runs every 5 photos
3	Leaderboard	728 x 90 px	Previous photo contest page
	Newsletter		
4	Top Leaderboard	517 x 77 px	4 x in the <i>RE</i> newsletter
5	Button	200 x 200 px	4x in the <i>RE</i> newsletter
	Print Edition		
6	Name & logo of Sponsor*	TBD	Co-op Shots Monthly Feature

\*To be used on print edition announcing the monthly photo challenge winner

### Newsletter



COOPERATIVE.COM

# **Print Edition**





Prince George Electric Cooperative's "United We Climb" print took top honors in the T-shirt contest at the 2019 Gaff-n-Go Lineman's & Equipment Operator's Rodeo.

3 RE MAGAZINE



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# **ALONG THOSE LINES PODCAST**

NRECA's award-winning podcast is focused on the important stories from across co-op country about the issues that matter most to rural America and the energy industry.

Podcast listeners often take action in direct response to hearing a sponsorship message:

**45%** visit a sponsor's website\*

**42%** consider a new product or service\*

**37%** gather more information about a product or company\*

# **Podcast Advertising**

Advertisers receive a variety of mentions throughout the podcast episode.

# EACH EPISODE INCLUDES:

- Pre-roll ad (15 seconds), placed before the show content begins.
- Mid-roll ad (30 seconds), generally placed mid-show (40-70% into content).
- End recognition and thank you from our podcast host.
- Logo branding in the episode guide page: cooperative.com/news/Pages/Along-Those-Lines-Podcast.aspx

# PRICE

\$3,000 per episode





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# **EVENT SPONSORSHIPS**

Engage with NRECA and our electric cooperative members face-to-face at one or more of our annual events. Sponsorship allows you to interact with decision-makers, gain visibility in the cooperative marketplace, generate awareness, introduce products and services, and build your brand. **Visit cooperative.com/sponsorships for more details.** 

#### **CEO Close-Up Conference**

January 13-16, 2021 | Amelia Island, FL Approx. 500 Attendees 74% CEO, General Manager 26% Other Co-op Executive Staff

#### NRECA PowerXchange

(formerly NRECA Annual Meeting) February 18-24, 2021 | Online Approx. 4,500 Attendees 62% Board of Directors 24% Other Co-op Executive and Management Level Staff 14% CEO, General Manager

#### **TechAdvantage® Experience**

February 21-24, 2021 | Online Approx. 900 Attendees 52% Engineering and Operations Staff 23% Information Technology Staff 10% Supply Chain Management Staff 15% Other Co-op Staff

#### **Directors Conference**

March 21-24, 2021 | Austin, TX Approx. 650 Attendees 95% Board of Directors 5% Other Co-op Staff

#### Safety Leadership Summit April 6-8, 2021 | Orlando, FL

Approx. 590 Attendees 25% Safety, Loss Control, Risk Management Directors and Specialists 25% Line Technicians and Foremen 15% Operations and Engineering

### **CONNECT Conference**

May 4-6, 2021 | Nashville, TN Approx. 500 Attendees 65% Marketing and Communications Staff 23% Member Services Staff 12% Other Communications Staff

#### INTERACT

July 12-14, Boston, MA

Approx 450 Attendees per location 60% Director and Management Level Human Resources Staff 17% Administration Staff 13% Accounting Staff 10% Other Co-op Staff

#### **Tax, Finance and Accounting Conference for Cooperatives** July 31-August 3, 2021 | Orlando, FL

Approx. 500 Attendees NRECA and NSAC Members 55% Electric Co-op Specific Accountants 30% Non-electric Co-op Accountants

15% Other Electric Co-op Staff

#### **Regional Meetings**

Regions 1&4 | Sept 8-10 | National Harbor, MD Regions 5&6 | Sept 15-17 | Minneapolis, MN Regions 7&9 | Sept 28-30 | Sacramento, CA Regions 2&3 | Oct 5-7 | Birmingham, AL Regions 8&10 | Oct 13-15 | Albuquerque, NM Attendees range from 700-1,200 per location 70% Board of Directors 30% Other Co-op Staff PowerUP Conference Oct. 11-13, 2021 | Austin, TX Approx. 300 Attendees 76% Administrative Staff 24% Other Co-op Staff

# CONTACT US

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