

# **BRAND REPORT**

FOR THE 6 MONTH PERIOD ENDED JUNE 2022



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

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**RE MAGAZINE**, the flagship publication of the National Rural Electric Cooperative Association (NRECA), is written for CEOs, directors and front-line employees in the electric cooperative industry, which includes distribution cooperatives; generation and transmission cooperatives; public power districts; and public utility districts. Articles and columns focus on all facets of electric co-op operations, including leadership, governance, technology, and legislative/ regulatory issues that affect cooperatives and the consumer-members they serve across 48 states.

### **MAGAZINE CHANNEL FORMAT - PRINT ISSUES**

**RE MAGAZINE** is produced in a print format. The editorial for the print copy is the same for all recipients.

#### **FIELD SERVED**

**RE MAGAZINE** is for consumer-member elected board members and employees in the rural electric cooperative industry which includes distribution cooperatives; generation and transmission cooperatives; public power districts; statewide organizations, and public utility districts.

### **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients include consumer-member elected board members; general manager/chief executive officers and assistant general managers; district or branch office managers; administrative management and office service employees; communication employees; engineering and operation employees; finance employees; human resources employees; information technology employees; legal employees; marketing employees; member-consumer service employees; purchasing and inventory management employees; government affairs; and other cooperative employees whose functions were not available.

## **CHANNELS**



## **EXECUTIVE SUMMARY**

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
RE PRINT MAGAZINE (6 issues in the period)	-	19,535	19,535

(See Paragraph 3b for Source)

AVERAGE NON-QUALIFIED	CIRCULATION
Non-Qualified Not Included Elsewhere	Copies
Other Paid Circulation	1,930
Advertiser and Agency	120
Allocated for Trade Shows and Conventions	300
All Other	1,849
TOTAL	4,199

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR THE PERIOD										
	Tot Qual			lified -Paid	Qualified Paid					
Qualified Circulation	Copies	Percent	Copies	Percen	t Copies	Percent				
Individual	-	-	-	-	-	-				
*Sponsored Individually Addressed	19,535	100.0	-	-	19,535	100.0				
Membership Benefit	-	-	-	-	-	-				
Multi-Copy Same Addressee	-	-	-	-	-	-				
Single Copy Sales	-	-	-	-	-	-				
TOTAL QUALIFIED CIRCULATION	19,535	100.0	-	-	19,535	100.0				
*See Additional Data										

2. QUALIFIED CIRCULAT	TION BY ISSUES FOR PERIOD
2022 Issue	Total Qualified
January	19,735
February	19,273
March	19,355
April	19,700
May	19,575
June	19,569

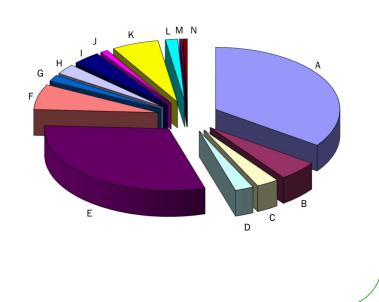
					Classification by Function													
Business and Industry	Total Qualified	Percent ( of Total	Qualified Non- Paid	Quali- fied Paid	Consu- mer – Member Elected	General Manager/ Chief Executive Officer; Assistant General Manager	trative Manage- ment and Office	Commu-	Engineer- ing and Operation	Finance	Human Re- sources	Informa- tion Technol- ogy	Legal	Market- ing	mer -	Purchas- ing and Inventory Manage- ment	ment	Function: Not Available
Distribution Cooperatives, Public Power Districts, and Public Utility Districts	17,959	91.7	-	17,959	6,760	919	496	400	5,250	1,169	281	455	579	165	1,118	271	18	78
Generation and Transmission Cooperatives	1,468	7.5	-	1,468	60	75	57	48	705	110	40	72	112	29	68	44	23	25
Statewide Organizations	148	0.8	-	148	2	30	6	24	21	7	6	2	10	2	6	-	13	19
TOTAL QUALIFIED CIRCULATION	19,575	100.0	-	19,575	6,822	1,024	559	472	5,976	1,286	327	529	701	196	1,192	315	54	122
PERCENT	100.0		-	100.0	34.8	5.2	2.9	2.4	30.5	6.6	1.7	2.7	3.6	1.0	6.1	1.6	0.3	0.6

3a. Breakout of Qualified Circulation By Function

#### Total Percent Function Qualified of Total 34.8 Consumer - Member Elected Board 6,822 General Manager/Chief Executive В 1,024 5.2 Officer; Assistant General Manager Administrative Management and С 559 2.9 Office Services D 2.4 Communication 472 Ε **Engineering and Operation** 5,976 30.5 F 6.6 Finance 1,286 G **Human Resources** 327 1.7 Information Technology Н 529 2.7 3.6 Legal 701 Marketing 196 1.0 Consumer - Member Service 1,192 6.1 Purchasing and Inventory 315 1.6 Management 0.3 М **Government Affairs** 54 Ν Functions Not Available 0.6 122

19,575

**TOTAL QUALIFIED CIRCULATION** 



100.0

Paid source information is reported at the option of the publisher.

Mailing Address	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Individuals by name and title and/or function	-	-	-	-
Individuals by name only	-	19,575	19,575	100.0
Titles or functions only	-	-	-	-
Company names only	-	-	-	-
Multi-Copy Same Addressee copies	-	-	-	-
Single Copy Sales	-	-	-	-
TOTAL QUALIFIED CIRCULATION	-	19,575	19,575	100.0

	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Clair	
6-Month Period Ended:	July – December 2019	January - June 2020	July – December 2020	January - June 2021	July – December 2021*	January - June 2022*	
Total Audit Average Qualified:	19,994	19,820	19,885	19,799	19,723	19,535	
Qualified Non-Paid:	-	-	-	-	-	-	
Qualified Paid:	19,994	19,820	19,885	19,799	19,723	19,535	
Post Expire Copies included in Total Qualified Circulation:	1.0%	1.3%	1.5%	1.2%	1.6%	2.7%	
Average Annual Order Price:	\$40.89	\$40.82	\$40.81	\$40.81	\$40.93	\$40.81	

Average Annual Subscription Order Price: 12 issues for \$4	Λ Q1					
Prices	0.01	Total	Percent	Use of Free Promotional Incentives	Total	Percent
Offers ( $\geq$ 5% of Total Orders)				Ordered without promotional incentive	9,836	100.0
12 Issues for \$39.00		5,387	54.8	Ordered with editorial promotional incentive		_
12 Issues for \$43.00		4,449	45.2	including reprints		
All Others		-	-	Ordered with other promotional incentive	-	-
	OTAL	9,836	100.0	Ordered with other promotional incentive	9,836	

### **GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2022**

State	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent	State	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Maine	-	56	56		Kentucky	-	425	425	
New Hampshire	-	26	26		Tennessee	-	442	442	
Vermont	-	42	42		Alabama	-	730	730	
Massachusetts	-	-	-		Mississippi	-	508	508	
Rhode Island	-	9	9		EAST SO. CENTRAL	-	2,105	2,105	10.8
Connecticut	-	-	-		Arkansas	-	481	481	
NEW ENGLAND	-	133	133	0.7	Louisiana	-	206	206	
New York	-	76	76		Oklahoma	-	764	764	
New Jersey	-	34	34		Texas	-	1,192	1,192	
Pennsylvania	-	481	481		WEST SO. CENTRAL		2,643	2,643	13.5
MIDDLE ATLANTIC	-	591	591	3.0	Montana	-	402	402	
Ohio	-	594	594		Idaho	-	150	150	
Indiana	-	1,381	1,381		Wyoming	-	175	175	
Illinois	-	565	565		Colorado	-	675	675	
Michigan	-	236	236		New Mexico	-	299	299	
Wisconsin	-	417	417		Arizona	-	222	222	
EAST NO. CENTRAL	-	3,193	3,193	16.3	Utah	-	66	66	
Minnesota	-	713	713		Nevada	-	71	71	
lowa	-	535	535		MOUNTAIN	-	2,060	2,060	10.5
Missouri	-	1,217	1,217		Alaska	-	186	186	
North Dakota	-	419	419		Washington	-	196	196	
South Dakota	-	595	595		Oregon	-	282	282	
Nebraska	-	535	535		California	-	70	70	
Kansas	-	538	538		Hawaii	-	20	20	
WEST NO. CENTRAL	-	4,552	4,552	23.3	PACIFIC		754	754	3.8
Delaware	-	35	35		UNITED STATES	-	19,567	19,567	100.0
Maryland	-	70	70		U.S. Territories	-	8	8	
Washington, DC	-	5	5		Canada	-	-	-	
Virginia	-	393	393		Mexico	-	-	-	
West Virginia	-	13	13		Other International	-	-	-	
North Carolina	-	1,097	1,097		APO/FPO	-	-	-	
South Carolina	-	532	532		•				
Georgia	-	862	862		TOTAL OUR UFIED OIDOUR ATIO		40 575	40 575	400.0
Florida	-	529	529		TOTAL QUALIFIED CIRCULATION	N -	19,575	19,575	100.0
SOUTH ATLANTIC	-	3,536	3,536	18.1					

## **ADDITIONAL DATA**

### **OFFICIAL PUBLICATION OF:**

RE Magazine is the official publication of NRECA (National Rural Electric Cooperative Association).

Qualified paid "sponsored individually addressed" subscriptions averaging 19,535 copies were sold to qualified recipients at subscription prices of \$39.00 and \$43.00, in quantities of 1 to 399.

#### **PUBLISHER'S AFFIDAVIT**

We hereby make oath and say that all data set forth in this statement are true.

Veronica Franco, Circulation Manager

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed County

Type

July 11, 2022 Virginia Arlington July 11, 2022

Received by BPA Worldwide BJ R102BJ2 **ID** Number

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